WINCHESTER
DENTAL IMPLANT
& SEDATION CENTER

Dental Implant Pricing & Information Guide

Real numbers, in writing — before you ever call. What implants cost here, what moves the number, how monthly payments work, your sedation options, and the five questions that expose a bad quote.

Niels Oestervemb, DDS, MSc

Double board-certified: Diplomate, American Board of Oral Implantology / Implant Dentistry (ABOI/ID) — the only one in Winchester — and Board Certified in General Dentistry (ABGD). Zero Bone Loss Concepts Ambassador. Faculty, AAID Implant MaxiCourse.

INSIDE

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2026 EDITION

Call or text (540) 450-2101 · answered live 24 hours a day

winchesterdentalimplants.com · 633 Cedar Creek Grade, Winchester, VA 22601

The implant & sedation division of Smiles of Virginia Family Dental Center, PLLC · Niels Oestervemb, DDS

REAL NUMBERS, PUBLISHED

What dental implants cost here

Search "dental implant cost" in Winchester and you'll find the same answer everywhere: *call us.* We think a decision this size deserves better. These are our real, published ranges. Your exact figure comes free, in writing, the same day as your 3D scan.

Single tooth implant — implant, abutment and crown, complete	**$3,500 – $5,500**
Implant bridge — several neighboring teeth on two or more implants	**Between the single-tooth and full-arch ranges, quoted from your scan**
Snap-in implant denture — implants + denture, per arch	**$15,000 – $20,000**
Fixed full-arch teeth (All-on-4 / All-on-6) — extractions, fully guided surgery, same-day temporary teeth and the final lab-crafted arch, per arch	**$20,000 – $32,000**

Every quote we give is **complete**: planning scan, fully guided surgery, components, the sedation conversation, and your final teeth made in our on-site lab by two full-time technicians. If you're comparing quotes from elsewhere, make sure theirs includes everything ours does. Many don't.

Possible add-ons, honestly priced

ITEM	RANGE
Simple extraction	$200 – $450
Socket preservation graft (at extraction)	$500 – $800
Larger ridge graft	$1,500 – $4,500
Sinus lift (some upper back teeth)	$1,500 – $3,500
IV sedation (Dr. Oestervemb, certified since 2010)	$195 per 15 minutes
General anesthesia (licensed anesthesiologist, in our center)	$4,500
3D CBCT scan	$0 — included in your free consult

Ranges are our published 2026 figures and can change; the only number that counts is the written quote you leave your free consultation with.

READING A QUOTE

Why quotes vary — and what "cheap implant" ads leave out

Three things move the number:

- **How many teeth** you're replacing.
- **The condition of your bone.** A tooth missing for years usually means the jawbone has shrunk — grafting rebuilds it.
- **What's included.** This is where patients get burned.

> **The "$1,995 implant"**
> An advertised $1,995 implant is typically the titanium post alone — no abutment, no crown, no scan, no sedation. It's a car quoted by the engine. Ask what the finished tooth costs.

Why one roof costs less than three businesses

At many practices, implant treatment involves a surgeon's office *and* your general dentist *and* an outside lab — three businesses, three fees, and you carrying the plan between them. Here, Dr. Oestervemb handles fully guided surgery through final teeth himself, and our lab builds your teeth down the hall. One doctor, one roof, one bill removes two markups from your quote. It's a large part of why patients drive from out of state for full-arch treatment in Winchester.

Insurance: what it actually does

Dental insurance rarely covers implants fully, but it often covers *parts* — commonly the crown, the extraction or grafting — up to your plan's annual maximum ($1,000–$2,500 on most plans). Two ways we squeeze real value from it:

- Our team **verifies your exact benefits** before treatment starts.
- For larger cases we can often **phase treatment across two plan years**, using this year's remaining maximum and next year's fresh one on the same case. Unused benefits vanish every December 31.

Be wary of any price given without a 3D scan

A 3D CBCT scan is the only responsible basis for an implant quote — it shows the bone you actually have. Other offices charge hundreds for it; ours is included in every free consultation.

PAYING FOR TREATMENT

The monthly-payment version

Most of our implant patients pay monthly, not up front. We work with four lenders so you can compare terms:

LENDER	GOOD TO KNOW
Cherry	Fast application, flexible monthly plans
CareCredit	Widely used healthcare credit line
Proceed Finance	Built for larger treatment plans such as full-arch
LendingClub	Fixed-rate patient financing

Single-implant treatment often lands near a car-insurance-sized monthly payment, and full-arch cases can frequently be structured in the low hundreds per month depending on approval and term. You'll see exact, personalized numbers at your consult — and you're free to take them home and think.

How payment actually works here

- **Nothing is paid at your free consultation.** The 3D scan, the exam, the written quote and your smile-simulation video are free.
- **Financing or payment is arranged before a surgery date is scheduled** — so you never book a surgery day you haven't planned for.
- **Take the written quote home.** Compare it line by line with any other quote you've been given. We'll happily go through theirs with you.

About your paperwork
Winchester Dental Implant & Sedation Center is the implant and sedation division of Smiles of Virginia Family Dental Center, PLLC (Niels Oestervemb, DDS). Receipts, statements, card charges and any insurance claims we file for you will show the Smiles of Virginia name — same doctor, same team, same building.

AM I A CANDIDATE?

Most adults in reasonable health qualify. Here's what to do if you've been told otherwise.

"I was told I don't have enough bone."
Often not final. Bone grafting, sinus lifts, and full-arch techniques like All-on-4 — whose angled implants were invented for exactly this problem — solve most low-bone cases. Dr. Oestervemb teaches grafting techniques to other dentists. Bring your existing scan for a free second opinion, or take a fresh one free.

"I'm terrified of the dentist" / "I haven't been in years."
You will not get a lecture here. Sedation is half our name: calming nitrous oxide, IV sedation from Dr. Oestervemb (certified since 2010), or full general anesthesia with a licensed anesthesiologist in our center — with a full-time registered nurse on staff for sedation monitoring and clinical compliance. Most patients tell us afterward: "That was nothing like I feared."

"Am I too old?"
Age alone almost never disqualifies you — health factors matter more than birthdays, and we review them honestly at your consult.

"I have dentures and I hate them."
Two exits: a snap-in implant denture (stable, still removable for cleaning) or a fixed full arch that never comes out. Either way, dentures stop being the boss of your dinner.

"I'm not sure which option is right for me."
That's what the free consultation is for. If the right answer is "do nothing" or "a bridge is smarter here," Dr. Oestervemb will say so. That's what double board certification is supposed to mean.

> **Why we don't offer the sedation "pill"**
> Some offices sedate with a swallowed pill. We deliberately don't: a pill can't be adjusted once it's taken, its effect varies widely from person to person, and there's no IV line in place if a reversal drug is needed. IV sedation is adjustable minute by minute and continuously monitored — which is why it's what we offer.

WHAT TO EXPECT

"Teeth in a day," honestly

For full-arch patients, yes: failing teeth come out, four to six implants go in with fully guided surgery, and a full set of **fixed temporary teeth** is attached before you leave. You walk in with teeth that have been fighting you for years and walk out with teeth that don't come out at night.

What the ads don't say

Gums and bone keep remodeling for months after extractions, and the fit, look and speech of your teeth can't be fully verified on day one. That's why your same-day teeth are a **provisional** set — and why we take time, after your implants have fused with the bone, to craft the **final arch** in our on-site lab, adjusted tooth by tooth by the same doctor who placed your implants. Anyone promising "final teeth in a day" is selling a slogan, not a result.

How the full-arch day actually looks

- **Before the day:** your free consult with 3D CBCT scan, a digital plan built on your anatomy, surgical guides and your new teeth prepared by our on-site lab.
- **Surgery day:** sedation to your comfort level with a registered nurse monitoring you throughout, removal of failing teeth, fully guided implant placement, and fixed temporary teeth attached before you leave.
- **The months after:** implants fuse with your bone while you eat (soft foods first), smile and live; then the lab crafts your final arch.

Keeping the bone around your implants where it started

The profession's 1986 success standard still accepts 1.5 mm of bone loss around an implant in the first year. Dr. Oestervemb is a Zero Bone Loss Concepts Ambassador, trained by Prof. Tomas Linkevicius, the researcher who showed that bone loss around implants is a preventable complication. Every implant here follows a published standard: measured gum thickness, placement at the implant's design depth, no cement under the gum, and bone-level X-rays you get to see.

HOW TO CHOOSE AN IMPLANT DENTIST

The five questions that expose a bad quote

Take these to every consultation you attend — including ours. A practice that squirms at these questions has answered them.

ASK THEM	OUR ANSWER
1. Is this quote complete — scan, surgery, abutment, crown — or will items be added later?	Always complete and always in writing. You take it home.
2. Does one doctor place *and* restore, or will I be sent between offices?	One doctor. Dr. Oestervemb plans, places and delivers your teeth himself, with the lab about forty feet from your chair.
3. Are you board-certified in implant dentistry (ABOI/ID)?	Yes — the only ABOI/ID Diplomate in Winchester, plus a second board certification (ABGD). He teaches implant surgery to practicing dentists as AAID MaxiCourse faculty.
4. Is the lab in-house or shipped out?	In-house, with two full-time technicians.
5. If an implant fails, what happens and what does it cost?	A written 5-year warranty covering your implants and your full arch — ask for the terms at your consult.

Three more worth asking

- **Do you take a 3D CBCT scan before quoting?** A price given without one is a guess.
- **Who gives the sedation, and how am I monitored?** Here: IV sedation by a dentist certified since 2010, or general anesthesia by a licensed anesthesiologist — with a full-time registered nurse monitoring you and overseeing our sedation compliance.
- **Do you publish your prices?** We're the only implant center in this market that does.

YOUR NEXT STEP

Guessing is free. So is knowing.

One appointment answers everything: whether implants work for you, exactly what they'd cost, and what your new smile would look like.

Your free consultation includes

- A **3D CBCT scan** — the same scan other offices charge hundreds for
- An **unhurried conversation with Dr. Oestervemb** and honest candidacy answers — including the option of doing nothing
- A **complete written quote** you take home
- A **video preview of your new smile**, generated from your own photo and sent to your email

About 60 minutes, no drilling, no treatment, no pressure. Bring existing X-rays, scans or quotes if you have them — useful, never required.

Call or text (540) 450-2101 — answered live 24 hours a day, nights and weekends included
Book online: **winchesterdentalimplants.com/schedule**
Winchester Dental Implant & Sedation Center · 633 Cedar Creek Grade, Winchester, VA 22601 — inside the Smiles of Virginia building; free parking on site
Monday–Thursday 7:00–5:00 · Friday 8:00–1:00 · Se habla español

Patients visit us from across the Shenandoah Valley, Northern Virginia, West Virginia and Maryland. If you're coming a distance, say so — we consolidate visits where clinically possible.

This guide is general information, not a diagnosis or a treatment plan. Candidacy, treatment and exact fees are determined at your consultation after a clinical exam and 3D scan. Prices are our published ranges as of November 2026 and may change.